

Commercial Conflict Management And Dispute Resolution - Peter Fenn



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Commerce is inherently complex and the sums of money involved can be astronomical, so it is no surprise that conflicts and disputes are all too common. There are numerous techniques designed to resolve these problems, and this book summarizes the most important of these, as well as alternative dispute resolution methods. The reader seeking a deeper understanding of these procedures will also find clear explanations of the principles and methods for conflict management, such as negotiation, risk management, mediation and conciliation. As well as outlining these different techniques, guidance on which approach is appropriate in common situations is also given, helping the reader apply what they have learned to the real world. The significance of cultural issues is explained, before the reader is presented with suggestions for how to take these into account. Throughout, the book is illustrated with case studies from examples as diverse as Mumbai's DabbaWalla, The First World War and Terminal 5 at London Heathrow. Written with undergraduate students in mind, this book also serves to give a neat and brief overview for professionals. Those studying or working in commerce generally, construction project

management, construction management, and construction law will find this to be an invaluable book. Author: Fenn, Peter Publisher: Routledge Illustration: N Language: ENG Title: Commercial Conflict Management and Dispute Resolution Pages: 00176 (Encrypted PDF) On Sale: 2011-11-01 SKU-13/ISBN: 9780415578288 Category: Technology & Engineering : Construction - General Category: Business & Economics : Leadership Category: Technology & Engineering : Civil

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